

## D9.6 Stakeholders Engagement Plan

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Project name	Learner Centric Advanced Manufacturing Platform for CoVEs				
Acronym					
Start date					
	15/06/2022				
End date	15/06/2026				
Budget, maximum	3,999,988.00 €				
grant amount					
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	P7: MECANIC VALLEE				
	P8: DA VINCI COLLEGE				
	P9: KIC				
	P10: MADE				
	P11: AFIL				
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	P13: KPDoNE				
	P15: GEBKIM OIZ				
	P16: CNG				
	P17: SIMUMATIK				
	P18: TSCMB				
	P19: SKUPNOST VSŠ				
	P20: CAMOSUN COLLEGE				
Drojact cummany					
Project summary	The fifth industrial revolution is built upon the technologies of the fourth, with an increased emphasis on a human-centric, sustainable and resilient industrial base, emphasising the digital and green				
	transitions. A key pillar of this economic transformation is the role				
	played by Advanced Manufacturing systems such as Robotics, 3D & 4D				
	printing, artificial intelligence and high-performance computing.				
	I5.0, requires VET to develop 'learning centric approaches' that focus				
	on the holistic competences of humans that plan, manage, oversee or				
	operate technologies.				
	LCAMP will tackle this by incorporating a permanent European				
	Platform of Vocational Excellence for Advanced Manufacturing,				
	seeded from a consortium of 20 partners and over 50 associate				
	organisations including leading VET/HVET centres, companies, regional				
	government, R&D centres, associations of companies and clusters.				
	By collaborating across borders, LCAMP's goal is to support and				
	empower regional AM CoVEs to become more resilient, innovative,				
	and better equipped to train, upskill, and reskill young and adult				
	students to successfully face the digital and green transitions. We will				
	help regions grow and be more competitive through their VET				
	systems.				

	The Alliance is service-oriented, planning to establish permanent			
	structures for:			
	<ul> <li>Teaching &amp; Learning: establishing AM skills</li> </ul>			
	frameworks and curricula; launching or revising AM			
	programmes (including micro-credentials); creating or			
	capacity building learning factories (special AM labs,			
	jointly run by VET and industry)			
	<ul> <li>Cooperation and Partnerships: launching a skills &amp; jobs</li> </ul>			
	observatory for advanced manufacturing; accelerating			
	industry/VET/region cooperation ideas via an open			
	innovation community and providing consultancy to SMEs			
	on integrating SME/VET connections.			
	<ul> <li>Governance &amp; Funding: creating a one-stop-shop</li> </ul>			
	portal for all our services; ensuring a business case for			
	continuing services to stakeholders in the long-term, while			
	enhancing participation			
Work Packages	WP01: Project management and coordination.			
	WP02: Learner Centric Advanced Manufacturing CoVEs Alliance.			
	WP03: Observatory.			
	WP04: Open Innovation Community.			
	WP05: Human-Centric Learning for Advanced Manufacturing.			
	WP06: Industry 4.0 technology absorption through the Collaborative			
	Learning Factory.			
	WP07: SME-VET connection.			
	WP08: Advanced Manufacturing Excellence Discovery Platform.			
	WP09: Dissemination.			
	WP10: Roadmap for Continued Development Learner Centric			
	Advanced Manufacturing CoVEs Alliance.			

# Glossary and acronyms

### Acronyms

AI - Artificial Intelligence AM - Advanced Manufacturing **Cedefop** - European Centre for the Development of Vocational Training **CoVE** - Centres of Vocational Excellence **EAfA** European Alliance for Apprenticeships **EC** European Commission **ECVET** European Credit System for Vocational Education and Training **EntreComp** The Entrepreneurship Competence Framework **EQAVET** European Quality Assurance in Vocational Education and Training **EQF** European Qualifications Framework ESCO European Skills, Competences and Occupations **ETF** European Training Foundation **EU** European Union **HE** Higher Education **HVET** Higher Vocational Education and Training 14.0 Industry 4.0 **KET** Key Enabling Technology **OECD** Organisation for Economic Cooperation and Development **SWOT** Strengths, Weaknesses, Opportunities, Threats **TVET** Technical and Vocational Education and Training **VET** Vocational Education and Training WBL Work-Based Learning

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## **1 EXECUTIVE SUMMARY**

D9.6 of the LCAMP project, the "Stakeholders Engagement Plan", aims to describe the activities to engage stakeholders, with a specific national/regional/local focus. As described in D9.1, the "Dissemination and Communication Strategy" (November 2022), the dissemination strategy will be two-fold, covering the external communication, which includes stakeholders' engagement activities and the dissemination of the project and its results as an output per se to stakeholders, including EU institutions, civil society organisations, etc. Therefore, this document describes the level of involvement and influence that different stakeholders will have within the LCAMP lifespan. Finally, it outlines LCAMP stakeholders' communication plan, including a local action plan per partner, which indicates LCAMP partners' local activities to reach out to stakeholders, as well as platforms and materials to fulfil this mission.

## **2 INTRODUCTION**

In the LCAMP project, we will consider stakeholders as the organisations and persons who can affect and be affected, and who have an interest, positive or negative, in the activities of the overall activities of the LCAMP. Stakeholders play a central role in its success. In particular, stakeholder engagement is central to co-create two activities of the project: the Skills Observatory (WP3) and the Strategic Alliance (WP2).

As described in the project's proposal each consortium partner and the outputs developed within LCAMP will have to involve different stakeholders to build regional skills ecosystems. The European Commission defined this as an essential component of the future Centres of Vocational Excellence concept:

"Vocational excellence means going beyond what VET would normally be expected to do. It means, in particular: being a proactive player with systematic approaches to engaging with local and regional agendas for sustainability and social and economic development; having two-way reciprocal exchanges with stakeholders, based on partnerships; using sustainable funding models involving strong and reliable stakeholder contributions; ensuring integration of activities, especially between research and teaching and learning."<sup>1</sup>

This report describes the activities and strategies to engage stakeholders in LCAMP and beyond, with a specific national/regional/local focus. **This can be considered as a guide for partners to better engage with local and national stakeholders**. Moreover, this document needs to be read together with the D9.1 Dissemination and Communication Strategy Plan (November 2022), as the Communication and Dissemination Strategies inevitably must be targeted to the relevant stakeholders.

Partner activities that organise engagement activities will provide the space not only to share best practices between stakeholders, but also to find areas where common action is needed, and policy reform must be initiated. Furthermore, a specific "Local Stakeholder Plan" will be developed by the partners to list their engagement activities. A summary of their activities is included in this report.

<sup>&</sup>lt;sup>1</sup> European Commission (2019), Mapping of Centres of Vocational Excellence, available at: <u>https://ec.europa.eu/social/main.jsp?catId=738&langId=en&pubId=8250&furtherPubs=yes</u>.

## 3 STAKEHOLDER IDENTIFICATION AND INVOLVEMENT

LCAMP's main stakeholders' engagement purpose is to co-create the first Learner Centric Advanced Manufacturing CoVEs Alliance, a network where all the key stakeholders will collaborate to improve the quality of VET/HVET in Advanced Manufacturing. **We describe this process as a co-creation** because even if partners will lead the development of the project outputs, without the engagement of stakeholders the platform cannot be sustainable. Due to the stakeholders' involvement, LCAMP will make a difference in the Advanced Manufacturing sector fostering collaboration, exchanges, networking and mutual learning.

In a nutshell, the purposes of stakeholder involvement within LCAMP are:

- a) to support regions, grow and be more competitive through their VET systems
- b) to Improve the collaboration among the key stakeholders of the AM VET/HVET ecosystem
- c) to attract relevant stakeholders who are active in Advanced Manufacturing to participate in the first Learner Centric Advanced Manufacturing CoVEs Strategic Alliance
- d) to improve the quality of VET/HVET in Advanced Manufacturing
- e) to improve the implementation of Industry 4.0 / 5.0 technologies in VET/HVET centres and SMEs
- f) to improve teaching methods in Advanced manufacturing VET/HVET through the Collaborative Learning Factory
- g) to support the development of the first Collaborative Learning Factory in Advanced Manufacturing at the EU level which will help to train Advanced manufacturing students
- h) to improve career and transition pathways for students and adult learners
- i) to gather support for the development of Regional Smart Specialisation Strategies and Applied Research activities
- j) to co-create the first online platform for VET/HVET and AM providing data, services and events (Skills Observatory and Strategic Alliance)
- k) to guarantee an appropriate transfer of knowledge among similar organisations and partners beyond the LCAMP consortium

### **3.1 Stakeholders' Definition and Identification**

### **STAKEHOLDERS**

**Stakeholders** are those who may be affected by or have an impact on an effort/initiative/project. They may also include people who have a strong interest in

the project for academic, institutional, professional, or political reasons, even though they are not directly affected by it.

In this sense, the main stakeholders of our project are:

- **Education providers:** VET centres, Universities of Applied Sciences, Academic Universities, Chambers, Intercompany institutions and Colleges,
- **Research, innovation and development:** VET centres, Companies with R&D labs, Universities of Applied Sciences, Academic Universities, Technological Centres and Scientific labs.
- Policymakers of local, regional, national or international levels.
- International organisations related to AM and VET.
- Learners, student unitions.
- Workers, unemployed persons, worker unions and federations.
- Employers, SMEs representatives and Industrial Clusters.
- Researchers, engineers, technologists.
- Policymakers, politicians, and authorities at various levels (local, regional, national and European).

One way to characterize external stakeholders is by their relationship to the initiative in question:

- **Primary stakeholders** are the people or groups that stand to be directly affected, either positively or negatively, by an initiative or the actions of an agency, institution, or organization. In LCAMP, and more specifically within the AM sector: VET / HVET learners and teachers; Advanced Manufacturing SMEs, Associations of companies, clusters, and other representatives of Advanced Manufacturing, R&D centres researching topics related to Advanced Manufacturing and Local and regional governments in charge of VET, education, unemployment, lifelong learning, industry, R&D, and Regional Smart Specialisation Strategies.
- Secondary stakeholders are people or groups that are indirectly affected, either positively or negatively, by an initiative or the actions of an agency, institution, or organization. In LCAMP are Education, Business, Policymaking and Research.
- **Key stakeholders**, who might belong to either or neither of the first two groups, are those who can have a positive or negative effect on an initiative, or who are important within or to an organization, agency, or institution engaged in a project. These key stakeholders are:
  - Policymakers and officials introduce the laws but also execute them. For example European level (European Commission's DGs for Employment, Social Affairs & Inclusion, for Education, Youth, Sport and Culture and Internal Market, Industry, Entrepreneurship and SMEs, European Committee of the Regions; European Parliament or Agencies such as Cedefop or European Training Foundation) or International Organisations (OECD, UNESCO-UNEVOC, International Labour Organisation, Women in Manufacturing - World Manufacturing Foundation SkillsFuture SG (Singapore...); and local and regional public authorities.
  - Stakeholders at the European level are active in the field of lifelong learning and VET, including the Lifelong Learning Platform, EfVET, EVTA, EVBB, ERYICA, JA Europe...

- Stakeholders at the European level active in the field of Advanced Manufacturing, related sectors or industry clusters (EIT Manufacturing, European Association of the Machine Tool Industries and related Manufacturing Technologies, European Tyre & Rubber Manufacturers' Association, European Innovation Council...) and also at local and regional level (Irish Manufacturing Research (IE), Aerospace Valley (FR), Asociación Española de Fabricantes de Máquinas-herramienta, Accesorios, Componentes y Herramientas (ES)...)
- Those with an interest in the outcome of the project: industry stakeholders at the European level (Eurochambers, Business Europe, and Eurelectric, among others.), civil society and NGOs working with education and training providers as well as career guidance institutions, networks and counsellors, and project partners and associate partners.
- Those who can influence others, like the media.

Furthermore, within the partnership, LCAMP brings together all the key stakeholders which will support the project to establish relationships with local and regional agents :

- VET/HVET centres: Curt Nicolin Gymnasiet (Sweden), DHBW (Germany), CMQ (France), GEBKIM (Turkey), Camosun College (Canada), and Miguel Altuna (Spain), Da Vinci College (Netherlands), MADE competence centre (Italy), TSCMB (Slovenia).
- **Regional education bodies:** Skupnost VSS (Slovenia), KPDoNE (Turkey).
- **Companies:** Simumatik (Sweden), KIC (Netherlands) and FORCAM (Germany).
- Associations of companies: Mecanic Vallée (France), GEBKIM Organized Industrial Zone (Turkey), AFM (Spain), AFIL (Italy).
- European networks: EARLALL (Belgium).
- **R&D centres:** TKNIKA (Spain) and INVEMA (Spain)

In addition to these, LCAMP counts **over 50 associate organisations** including leading VET/HVET centres, companies, regional government, R&D centres, associations of companies and clusters, from Europe and non-European countries, such as Turkey and Canada.

# 3.2 Why identify and analyse stakeholders and their interests?

The most important reason for identifying and understanding stakeholders is that this allows the partnership to recruit them as part of the project and ensure impactful sustainability. The involvement of stakeholders is among the project objectives as it aims to build a community and platform of VET excellence in Advanced Manufacturing. Furthermore, from a dissemination perspective, involving the representation of as many stakeholders as possible has several important advantages for projects like LCAMP and its partners:

- **Reputation:** Sound stakeholder management can increase LCAMP's reputation within the expert community. This can increase the uptake of the results and the success of the project.
- Trust: All stakeholders can have a say in the development of an initiative that may affect them.
- **Knowledge:** LCAMP partners can gather new insights and have a new perspective from all the sectors and elements of the context affected.
- Quality: it will benefit the results of the project as all the perspectives will have been considered, and a co-creation process will improve the quality of the results.
- **Risk management:** experts might guide partners if there is a potential risk when developing the activities of the project. Experts and relevant stakeholders help to reduce this risk by bringing their expertise.
- Accountability: Improve accountability within LCAMP as well as with external audiences and increases the credibility of the partner's organizations.

### **3.3Stakeholders Analysis and Mapping**

### 3.3.1 Identifying LCAMP Stakeholders

In order to map the relevant stakeholders of each partner of LCAMP, each partner was asked to complete stakeholder engagement activities. The following questions guided the identification of relevant stakeholders:

- 1. Does the stakeholder have a fundamental impact on your organization's performance? (Required response: <u>yes</u>.)
- 2. Can you clearly identify what you want from the stakeholder? (Required response: <u>yes</u>.)
- 3. Is the relationship dynamic that is, do you want it to grow? (Required response: <u>yes</u>.)
- 4. Can you exist without or easily replace the stakeholder? (Required response: no. )
- 5. Has the stakeholder already been identified through another relationship? (Required response: no.)

Questions for relevant stakeholder engagement (Kenny, 2014)<sup>2</sup>

Furthermore, the stakeholder engagement matrix<sup>3</sup> is a model which a project manager uses to analyse stakeholders' current level of engagement with a project.

<sup>3</sup> Cambridge Dictionary (No Date). Stakeholder Matrix. Available at: https://dictionary.cambridge.org/us/dictionary/english/stakeholder-matrix

<sup>&</sup>lt;sup>2</sup> G. Kenny, "Five Questions to Identify Key Stakeholders," Harvard Business Review (6 March 2014). Available at: https://hbr.org/2014/03/five-questions-to-identify-key-stakeholders.

### STAKEHOLDER ENGAGEMENT MATRIX

нан	High Power Low Interest	High Power High Interest
MELUENCE		Non-must field engage these pergels, and make the product efforts to satisfy them.
STAKEHOLDER IN	Low Power Low Interest 👘	Lower Power High Interest
5	Months from people, but due't have then with excession assessmentation.	Advances where these people, and takes them to ensure the an experiment we arring
0.00		

#### <sup>4</sup> Stakeholder Engagement Matrix

This table is composed of a stakeholder graph chart with 4 quadrants that you can use to talk about the stakeholder engagement strategy and how they measure regarding shareholder influence and interest.

Therefore, this can help LCAMP to understand the different levels of engagement and develop target actions for each of them.

Thanks to this analysis LCAMP partnership will understand if these stakeholders have the skills, influence and interest; you will find new approaches to involve stakeholders; they will improve project performance, as selected stakeholders will level up the results of the project.

Having considered this, the LCAMP project has identified the following categories as the most important stakeholders:

Education

With the above-mentioned stakeholders identified, partners contributed to identifying specific and relevant stakeholders that they could engage with for the LCAMP project. See the full list of identified stakeholders gathered through the local stakeholder engagement activities (March 2023) in Annex II.

<sup>&</sup>lt;sup>4</sup> POWERSLIDES (No Date). Stakeholder Engagement Matrix. Available at: Cambridge Dictionary (No Date). Stakeholder Matrix. Available at: https://dictionary.cambridge.org/us/dictionary/english/stakeholder-matrix. ^

Moreover, as LCAMP seeks to become the European reference platform for knowledge, generation and exchange, collaboration and service provision for VET/HVET centres and companies working in the Advanced Manufacturing sector, EU stakeholders are essential for this project. As per the first Dissemination Plan, **a list of identified stakeholders at the EU level can be found in Annex I.** 

### 3.3.2 Stakeholders' retention

Stakeholder retention is probably the most challenging part after the first contact is established. New stakeholders may need to be brought in as time goes on. Old ones may cease to be actual stakeholders but may retain an interest in the project and may therefore continue to be included. Project partners have to maintain stakeholders' and supporters' motivation, keep them informed, and/or continue to find meaningful work for them to do if we want to keep them involved and active. Understanding and engaging stakeholders can be tremendously helpful to LCAMP, but only if it results in their ownership of it and long-term commitment to it.

The logic that guides the LCAMP Stakeholders Engagement plan is that a **high quality of activities that rely on co-creation and mutual exchange with stakeholders** will foster strong connection building with these stakeholders. Potential high-quality, reciprocal activities may include:

- Dialogue is a way for an organisation to interact over challenging issues
- Opportunities for all stakeholders to continuously learn and develop
- Collaborative interventions
- One-way information flows of high interest: newsletters, written reports, brochures, websites and publications
- Two-way communication such as roundtables, one-to-one conversations, negotiations, workshops, pieces of training and open-house days

Quality stakeholder activities, Kujala, Sachs and Laude (2022)<sup>5</sup>

With this in mind, each LCAMP partner's stakeholder engagement activities ensure to have a mix of one-way and two-way communication, promoting mutual interaction and quality information flow.

### 3.3.3 A possible network of stakeholders – Associate partners

An active community of practice will be launched on LinkedIn (LinkedIn groups) in Month 20, which will act as a further step into the engagement funnel for stakeholders who eventually could join the LCAMP platform. The platform will be launched at the same time that the Skills Observatory will start to recruit its panel of experts. We believe that those experts will be as well the majority of the LCAMP stakeholders. Furthermore, a second recruitment momentum will arise while building the LCAMP Strategic Alliance. In both cases, specific plans to retain these experts/stakeholders will be

<sup>&</sup>lt;sup>5</sup> Kujala, Sachs and Laude (2022). Stakeholder Engagement: Past, Present, Future. Available at: https://journals.sagepub.com/doi/full/10.1177/00076503211066595

needed, explaining to them clearly how they can benefit from LCAMP and why their involvement is relevant.

With the list of stakeholders identified above, these will be the first points of contact to invite to the LinkedIn Community. The initial activities of the LinkedIn community will include:

- Communication about the goals of the LCAMP project, the different work packages, and the challenges that the project seeks to address (namely the skills gap in the advanced manufacturing sector)
- Questions and conversations relating to the current skills and training opportunities for students in the AM sector
- A space for dialogue and two-way interaction between the relevant stakeholders
- A means to communicate the advancements of the LCAMP project.

## 4 STAKEHOLDER ENGAGEMENT OPPORTUNITIES

Once identified, the right place and time are essential to attract the attention of stakeholders and introduce them to the LCAMP platform, Skills Observatory and Strategic Alliance. Therefore, below a non-exhaustive list of opportunities for engagement is provided:

- Small-scale targeted events organised by local, regional and national authorities (in person, hybrid or online): info-days, stakeholder relations meetings, structured dialogues, etc. Please bear in mind the importance of sector specificity which was explained in the previous point. According to the proposal, each regional team shall be responsible for organising at least 4 local meetings specifically targeted at prioritised target groups for each region/country.
- Industry sector events: congresses, professional organisations' meetings, etc.
- Education sector events: open days, school fairs, etc.
- **Own organised meetings and events** (cold calling).

Following this non-exhaustive list of stakeholder engagement activities, and in keeping with the guiding principles of LCAMP's stakeholder engagement, as outlined above, partners prepared Stakeholder Engagement Activity plans. The activities to engage local stakeholders identified by LCAMP partners can be found in Annex IV.

Moreover, as LCAMP seeks to become the European reference platform for knowledge, generation and exchange, collaboration and service provision for VET/HVET centres and companies working in the Advanced Manufacturing sector, EU-level events are very important for the engagement of EU and international stakeholders. For this reason, **a list of EU and international events identified by the**  LCAMP consortium as opportunities for stakeholder engagement can be found in Annex III.

# 4.1 Targets, Means, Results and Reporting of Activities

In order to ensure that Stakeholders are engaged across the project and in means which are relevant and consistent, each partner was asked to complete T9.3, 'Stakeholder Engagement Activities'. This template can be found in Annex VI. The template was shared with partners in view of the targets of the LCAMP dissemination plan, D9.1.

The template also served to provide means for LCAMP partners to consider which types of dissemination activities would be suitable for their WP content.

The results of the Stakeholder Engagement Activities will have to be monitored and reported thoroughly, to ensure that the activities continue to meet the targets of the Dissemination strategy, engaging relevant stakeholders across policymaking, VET centres, research centres and businesses. Particularly important in the period of M12-36 will be the local level conferences occurring. To ensure high quality engagement, EARLALL will remain available for all WP leaders to discuss how to best deliver their engagement activities, through the monthly dissemination and communication meetings, as well as the guidelines and reporting documents that will be created to meet these targets.

### 4.2 LCAMP consortium stakeholders' engagement activities

A highlight to engage with the identified stakeholders will be the **LCAMP Annual Conferences.** Its preparation will start in 2023. Along with the lifespan of the project, 3 annual conferences will be organised. The main goals will be to:

- Inform stakeholders and Alliance (WP2) members of LCAMP outputs and progress.
- Present updates and their monitoring.
- Present the new alliances.
- Present the results of the other WPs and activities.
- Enhance the attractiveness of VET.
- Attract women to AM fields of VET.
- Promote the green and digital transitions in VET.
- Provide VET centres with an international networking opportunity to promote sustainable international partnerships.
- Attract new members and ensure sustainability once the project funding is over.
- Give recommendations to stakeholders based on our findings.

Other actions and materials that can support stakeholders' engagement:

- Targeted e-mails and phone calls
- Information and calls for action/involvement on project partners' usual communication means.
- Printed materials or online materials (targeted social media campaigns): produced in eco-friendly materials and with an environmentally conscious process. As explained in the D9.1 "Communication Strategy" (November 2022), each partner will be responsible for their materials as they must be specifically targeted at an audience and objective. Each partner will provide the dissemination plan with their printing plans and goals, to be assessed by the project coordinator and EARLALL.

In addition, each partner **must**:

- 1. Translate the bi-yearly LCAMP Newsletter (prepared by EARLALL) into their languages and disseminate it
- 2. Publish at least 2 posts per month about the project
- 3. Put the project on your websites
- 4. Produce at least 8 posts/press releases on your websites about the project throughout the project (1 every 6 months)
- 5. Organise a minimum of 1 local press event throughout the life of the project, per partner
- 6. The **whole consortium** will participate in a minimum of 4 international, European or National sectoral events dealing with VET, AM 4.0 etc, and liaised and coordinated by EARLALL.
- 7. **Small scale targeted events at regional lev**el: each team must organise at least 4 local meetings (c.20 participants) per region or country, online or inperson.

In compliance with these requirements of each partner, along with the principles of the stakeholder engagement plan, the LCAMP stakeholder engagement activities can be found in **Annex IV**.

## 5 CONCLUSIONS AND LOOKING FORWARD

There is a vast potential network of stakeholders relevant to the LCAMP project. LCAMP partners identified over 300 potential stakeholders in research, education, business or policymaking. The opportunities for therefore building a strong Alliance as part of WP2 or a LinkedIn Community of experts are strong. Moreover, the range of stakeholder activities proposed by the consortium is large, ranging from conferences, local activities and online material. However, the real impact of the stakeholder's engagement plan relies on regular communication between the LCAMP consortium with the stakeholders, and ensuring the content shared is multi-directional. In other words, stakeholders cannot be engaged in the LCAMP project with only one-way projecting of information about the project. Rather, the basis of stakeholder engagement must go back to the principles of communication and dissemination set out in D9.1 'Dissemination and Communication Strategy' (November 2022): **clear and effective communication** using the right **communication channels**.

With a yearly dissemination plan due in Month 12, Month 24, Month 36 and Month 48, the activities and progress of the Stakeholder Engagement Plan will be regularly evaluated.

## **6 REFERENCES**

Cambridge Dictionary (No Date). Stakeholder Matrix. Available at: <u>https://dictionary.cambridge.org/us/dictionary/english/stakeholder-matrix</u>. ^

European Commission (2019), Mapping of Centres of Vocational Excellence, available at: <u>https://ec.europa.eu/social/main.jsp?catId=738&langId=en&pubId=8250&furtherPubs=yes</u>.

G. Kenny, "Five Questions to Identify Key Stakeholders," Harvard Business Review (6 March 2014). Available at: https://hbr.org/2014/03/five-questions-to-identify-key-stakeholders.

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## **ANNEX I** STAKEHOLDERS OPERATING AT THE EU AND INTERNATIONAL LEVEL

Stakeholder organisation	Description		
EIT manufacturing	EIT Manufacturing is an Innovation Community within the European Institute of Innovation & Technology (EIT) – that connects the leading manufacturing actors in Europe.		
EMEU	This is a network focused on mobilities of technical students, but they are only working with mobilities.		
Innotecs	This is a network of technical VET centres.		
EfVET	The largest VET network in Europe and we foresee to cooperate with them, specially to disseminate our work through their network.		
IALF	The International Association of Learning Factories is a group of research institutions running learning factories, they strength the cooperation between members to reach excellence in teaching and research.		
Eurashe	Its aim is to strengthen the impact of innovative, high quality professional higher education and related user-oriented research in Europe by representing professional higher education institutions and facilitating their multi-stakeholder cooperation and dialogue.		
Chain5	Is a network aimed at promoting EQF level 5 VET education in Europe.		
WFCP.	The World Federation of Colleges and Polytechnics.		
TA3.	The Trans-Atlantic Technology and Training Alliance. It is an alliance of technical VET/HVET centres between the United States of America and Europe.		
UNESCO-UNEVOC	TKNIKA is a UNEVOC centre and relates to the Industry 4.0 and digitalization and with the new qualifications and Skills workstreams of the BILT project.		
Women in Industry	The Women in Industry Awards recognise outstanding women from across male-dominated industries.		
CECIMO	European Association of the Machine Tool Industries and related Manufacturing Technologies. We represent Europe's MT producers through 15 national associations.		
IRM	Irish Manufacturing Research is an independent RTO focused on delivering Productivity and Industrial Energy Efficiency solutions to Industry.		
Enterprise Europe Network	We help businesses innovate & grow internationally.		
Aerospace Valley	Premier pôle de compétitivité européen en régions NouvelleAquitaine et Occitanie dans les domaines : #aeronautique, #espace, #drones et #systemesembarques		
ADDIMAT	Asociación Española de Tecnologías de Fabricación Aditiva y 3D.		

TCI Network	Where the experts in #clusters and #innovation ecosystems interact, learn & get inspired 🤝 💡 Expanding worldwide		
PIMEC	Representem, defensem i impulsem el teixit empresarial de pimes i autònoms de Catalunya		
European Research Council	The European Research Council, set up by the EU, funds top researchers of any nationality, helping pursue great ideas at the frontiers of knowledge.		
VET4EU2	VET4EU2 is a joint informal platform of European Associations active in VET and HE.		
eucen	European University Continuing Education Network - is the European Association for University Lifelong Learning		
Lifelong Learning Platform	The Lifelong Learning Platform gathers 40+ EU networks active in education and training at EU & international level		
World Manufacturing Foundation	The World Manufacturing Foundation is an open platform spreading industrial culture worldwide.		
CICAN	The voice of Canada's colleges, institutes, cégeps and polytechnics		
euRobotics	Shaping the future of robotics in Europe		
Katapult	Netwerk van ruim 450 samenwerkingsverbanden tussen beroepsonderwijs en bedrijfsleven, met 124.000 studenten, 12.000 bedrijven & 8.000 docenten!		
European Digital SME Alliance	European DIGITAL SME Alliance is the voice of over 45,000 #ICT #SMEs & #startups in Europe.		
ELCA	Gathers local Lighting Cluster Initiatives in Europe, aimed at strengthening competitiveness & innovation-led growth of the EU lighting sector.		
EFFRA	Transforming manufacturing in Europe through EU's Made in Europe Partnership		
SMEunited	SMEunited's mission is shaping Europe for SMEs and shaping SMEs for Europe.		
BusinessEurope	The biggest organisation representing European companies of all sizes & all sectors. Insights on EU policy, economy, competitiveness & trade from Brussels HQ		
SME Connect	Founded in 2017, SME Connect is one of the largest networks advocating for small and mid-sized sector in Europe.		
SGI Europe	SGI Europe represents employers and providers of services of general interest in the EU social dialogue. Entrusted to deliver Sustainability Growth Innovation		
DIGITAL EUROPE	The voice of Europe's digital technology industry. We want Europe to grow, attract, and sustain the world's best digital talents and technology companies.		
Finnova Foundation	The European foundation for the funding of innovation. Manages StartUp Europe Accelerator, EU Training Platform		
EFAA	EFAA, the big voice for small- and medium-sized accountancy practices (SMPs) and enterprises (SMEs).		
Eurochambres	The Association of European Chambers of Commerce and Industry		
CECE_Europe	European association representing manufacturers of construction equipment - 1.200 companies - 300.000 jobs overall - € 40 billion revenues		
IEEE	Advancing technological innovation and excellence for the benefit of humanity.		
ClustersES	Cuenta oficial de la Federación Nacional de Agrupaciones Empresariales Innovadoras y Clusters de España		

Science   Business	Bringing together industry, research and policy since 2004. Focusing on #HorizonEU #Research #Innovation		
Eurada	The European Association of Development Agencies is a network of practitioners from 70+ RDAs across 22 countries		
Ireland's Cluster Centre	The Cluster Centre sets out to strengthen Cluster Development, optimise Cluster performance & to support the development of the national cluster landscape		
SAM - Skills4am	We are creating a system to identify and anticipate the right skills for Additive Manufacturing: for a competitive, digital and sustainable European Industry.		
European Metals	Voice of Europe's metals industry, supplying the EU energy & digital transitions. Expect tweets on circular economy, climate, trade, & environment policy issues		
Women in Manufacturing Expert Group			
Cluster COMET	Our name is Cluster COMET and we represent the entire Mechanical Sector of Friuli Venezia Giulia (Italy)		
Association of Nordic Engineers (ANE)	Representing 500.000 Nordic engineers, promoting their role & profession.		
IN4_Group	Empowering businesses and the education sector with the knowledge and the application of Industry 4.0 technologies.		
Manufacturing News	Manufacturing News is a monthly metalworking manufacturing publication that informs over 85,000 monthly readers of manufacturing solutions and new technology.		
	The National Association of Manufacturers works for the success of the people who make things in us. We are the industry's one-stop resource and voice.		
lfMCambridge	Research, Education and Practice Part of @Cambridge_Eng @Cambridge_Uni		
	Manufacturing a better world.		

As EARLALL does not have regional stakeholders in Advanced Manufacturing, they propose the following European Stakeholders.

## ANNEX II: PARTNER STAKEHOLDER IDENTIFICIATION

	Local Stakeholders				
PARTNER	Education	Business	Policy-making	Research	
Curt Nicolin Gymnasiet Item	Curt Nicolin Gymnasiet Students	Hydro and Sura Magnets (AM SME)	Finspångs kommun (the municipal council of Finspang)	Hydro Technology (R&D Centre)	
	VET centres such as Tknik College	Large businesses such as Siemens Energy	The governor of Östergötland		
TEHNIŠKI ŠOLSKI CENTER MARIBOR Item	Short Cycle VETS with programmes such as mechanical engineering, mechatronics and electronics	Engineering companies in Cona Tezno Item	Ministry of Education, Science and Sport, Slovenia Institute for the Republic of Slovenia for VET	University of Maribor (ADMA Trasn4MErs project)	
TKNIKA and MIGUEL ALTUNA Item	Basque VET/HVET	Tkgune Enpresak	Chambers of Commerce of Bizkaia, Gipuzkoa and Bizkaia	University of Mondragon	
nem	Institutions: Ikaslan Bizkaia ; Ikaslan Gipuzkoa ; Ikaslan Araba; Hetel; Aice Item	Urrats bat enpresak AFM companies Association of Companies: ADEGI, CEBEK, SEA, CONFEBASK.	Innobasque, Spri, Provincial Council of Bizkaia, Gipuzkoa, Araba,	EHU University	
Campus des métiers et qualification	La Decouverte High School	Collins Aerospace	Regional government of Occitaine	Members of the CMQ network	
S	University of TechnologuOccitain e	Bosch	Department of Lot's DREETS – Regional Directorate of Economy, Employment, Labour and Solidarity	Ecole Des Mines	

	French Rectorat of the Ministry of Education		Department of Aveyron's DREET	
		CMQ Members	DEGESCO	
	Ecole des Mines		Department of Lot's Regional Council	
Mecanic Vallée	3IL Rodez Limoges	160 member companies of MV	Nouvelle- Auitaine Governments	Serious Game Research Lab – UNI Champollion
	IUT Rodez	ViaMeca	Occitanie Governments	ENIT Tarbes
	IUT Figeac	AerospaceValle y	Territoire d'Industrie	Ensil Ensci
	IUT Figeac	Aveyron, Lot, Corrèze, Haute- Vienne, Chamber of commerce		Sigma Clermont
	IUT du Limousin	Alliance Industrie du Futur	-	INSA
	Lycée La Découverte Decazeville, Champollion Figeac, Monteil Rodez, Monerville Cahors, Cabanis Brive	AFNOR	Ministère de l'économie et des finances	Paul Sabatier University
	Rectorat	AD'OCC		
	AFDET		-	Mines
	CETIM Academy	ADI Nouvelle- Aquitaine	Carmaux	
Kocaeli Provincial Directorate of National Education;	Kocaeli University VET High Schools, Kocaeli	Kocaeli Chamber of Industry Kocaeli Chamber of	Kocaeli Metropolitan Municipality Kocaeli Governorship	Kocaeli University Kocaeli Technical
GEBKIM Industrial Organized Zone and GEBKIM Vocational	Kocaeli Technical University	Commerce Kocaeli Small and Medium- Sized Enterprises Development Organization	Kocaeli Provincial Directorate of Industry and Technology	University Kocaeli Chamber of Industry Kocaeli Chamber of
Education And Training Centre	Kocaeli Metropolitan Municipality	Gebze Organized Industrial Zone Kocaeli Automotive	Kocaeli Provincial Directorate of Environment and Urbanization	Commerce Gebze Organized Industrial Zone

	Department of Education Darica Aslan Çimento CoSE	Supplier Industry Cluster Kocaeli Plastics Industry Cluster Kocaeli Construction Industry Cluster Kocaeli Metalworking Industry Cluster Kocaeli Chamber of Industry Kocaeli Chamber of Commerce Kocaeli Small and Medium- Sized Enterprises Development Organization izmit Chamber of Commerce Gebze Chamber of Commerce Gebze Chamber of Commerce Darica Chamber of Commerce Nocaeli University Technopark Gebze Technic University	Directorate of Labor and Employment Agency	TUBITAK Marmara Research Center Kocaeli Technology Development Zone Kocaeli University Technology Transfer Office Kocaeli Chamber of Industry R&D Center Kocaeli University Technology Transfer Office (KOUTTO) Gebze Technical University Technology Transfer Office KOUTTO) Gebze Technical University Technology Transfer Office Kocaeli University Technology Transfer Office Kocaeli University Technology Transfer Office Kocaeli University Technology Transfer Office Kocaeli University Technopark Gebze Technic University Technopark
Camosun College	BCARIN Network	COAST	BC Ministry of Post-Secondary Education and Future Skills	BC Ministry of Post- Secondary Education and Future Skills
	Tech Access Canada	SIPP	Colleges and Institutes Canada	Natural Sciences and Engineering Research Council
	Colleges and Institutes Canada	SBC	Tech Access Canada	Tech Access Canada
MADE and AFIL	Polytechnic University of Milan	MADE partners (47 among universities and companies)		Polytechnic University of Milan

	University of Milan Bicocca		Lombardy Region government Industry associations	University of Milan Bicocca
	University of Brescia	AFIL members (+150 among SMEs, large companies, start-ups, industry and business associations)	(e.g. Confindustria) Business associations (e.g. CNA and Confartigianato )	University of Brescia
	University of Bergamo	Digital Innovation Hub Lombardia	Regional and Italian Clusters EIT Manufacturing	University of Bergamo
	University of Pavia	Finlombarda	South UCIMU	University of Pavia
	Catholic University of the Sacred Heart of Milan	National Technology Cluster of Intelligent Factory		Catholic University of the Sacred Heart
	Carlo Cattaneo University	9 Lombardy Technology Clusters (endorsed by Lombardy Region government)		STIIMA-CNR (National Research Council of Italy)
	Fondazione Ergo- MTM Italia	Industry associations (e.g. Confindustria)		National Interuniversit y Consortium of Materials Science and Technology (INSTM)
		Business associations (e.g. CNA and Confartigianato )		Multi-sector Technology Services Centre (CSMT)

		Bergamo Sviluppo - Special Agency of the Chamber of Commerce of Bergamo		Consorzio Intellimech
				Innovhub - Stazioni Sperimentali per l'Industria
		REI - Reindustria e Innovazione	Federtec	Fondazione Ergo-MTM Italia
		ALLGAIER		Kilometro Rosso
		ALLGAILK WERKE GmbH Apparatebau Kirchheim-Teck GmbH AST (Advanced	HRK - Alliance of Science Organisations in Germany	
	DHBW in the region: Heidenheim,	Sensor Technologies) International GmbH	IHK Baden- Wuerttemberg Ministry of	BIBB
DHBW	Heilbronn, Karlsruhe, Lörrach, Mannheim, Mosbach, Bad Mergentheim,	ATLANTA Antriebssysteme GmbH	Education, Youth and Sports Baden- Wuerttemberg	BMWK BMWF
	Friedrichshafen, Ravensburg,	August Mössner GmbH & Co.KG	BIBB	
	Stuttgart, Horb, Villingen- Schwenningen	Balluff GmbH BENSELER Holding GmbH & Co. KG	BMWK BMWF	Fraunhofer IAO
		Bilz Vibration Technology AG	SUEDWESTMETTAL L	
		Brose Fahrzeugteile SE & Co. KG	AGENTUR Q	

		Brückner Trockentechnik GmbH & Co. KG		
		Brückner Trockentechnik GmbH & Co. KG		
		Coperion GmbH		
		DB Engineering & Consulting		
		DLR Deutsches Zentrum f. Luft- und Raumfahrt e.V.		
		DynoTec GmbH		
		Eberhard AG Automations- und Montagetechni k		
		EUCHNER GmbH + Co. KG		
		EUCHNER GmbH + Co. KG		
		Evomotiv GmbH		
		Festo SE & Co. KG		
		fischer electronic solutions GmbH		
		Friedrich Lütze GmbH		
		Friedrich Lütze GmbH		
		Gehring Technologie s GmbH + Co. KG		
SKUPNOST VIŠJIH STROKOVNI	Short Cycle VET in Slovenia	Slovenian Chamber of Commerce	Slovenian Ministry of Education	Employment service of
STROKOVNI H ŠOL	ALE in Slovenia	and Industry of Slovenia		Slovenia

REPUBLIKE SLOVENIJE		The Chamber of Craft and Small Businesses of Slovenia	Institute of the Republic of Slovenia for VET	
Simumatik	Simumatik customers in Sweden	Volvo AB	Skaraborg region	Assar
FORCAM	NA	German FORCAM members	BMWK and BMWF	DHBW
кіс	University of Malta MCAST HEI - internal mailing EDEH	The Malta Chamber Malta Industrial Innovation for SMEs	European Commision Maltese Government MFHEA ETF CEDEFOP UNESCO	The Malta Council for Science and Technology
AFM	IMH Campus UPV-EHU Mondragon Universidad	SMES associated to the cluster		Tecnalia I CIET Tekniker Azterlan Ikerlan Ideko

## ANNEX III: EU AND INTERNATIONAL EVENTS

Name of the event	Date/ Place	Target Audience	Organisers
Making Skills Count event	09 June 2023 - TBC	Policy makers (EU)	European Commission
EARLALL Regional High-Level Exchange	20-21 June 2023 – Brussels (BE)	Policy makers (Regional Level)	EARLALL
2023 Forum of Vocational Excellence	26-27 September 2023 – The Netherlands	Policy makers (EU) & VET Providers/Trainers	European Commission
European Week of the Regions and Cities 2023	9-12 October 2023 – Brussels (BE)	Policy makers (Regional Level)	Committee of the Regions
European Vocational Skills Week	23-27 October 2023 – Sevilla (ES)	Policy makers (EU) & VET Providers/Trainers	European Commission
EU Employment and Social Rights Forum	11-16 November 2023 - TBC	Policy makers (EU)	European Commission
Challenger Meeting in Sweden	31 May 2023 – 1 June 2023	SMEs, VET	Challenger Project
xCHANGE Event	May 2023	SMEs, VET	ADMA TranS4MErs, MADE, AFIL
DE4Human Project workshop on teaching and learning factories	September 2023	VET, regional authorities	MADE

## **ANNEX VI LOCAL STAKEHOLDER ENGAGEMENT ACTIVITY REPORTING AND TEMPLATE, TASK T9.3**

#### ICAMP.

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#### Key objectives

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#### Dissemination Activities

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## Annex VII LOCAL STAKEHOLDER ENGAGEMENT ACTIVITIES

Activity	Description	Potential date/period	Target Audience	External (E) Internal (I) Dissemination (D)	Printing materials needed (Indicate what material/ number of copies)
	PARTN	ER(S): TKNIK	A and MIGUEL ALTU	JNA	
Social Media posting	Promotion of project on Facebook, Twitter, Instagram and LinkedIn		Education, Business, Policy- making, Research	ED & ID	N/A
Roll-Up printing	Disseminate project in local events	Depending visits and events	Education, Business, Policy- making, Research	ED	4
Leaflet	Disseminate project in local events	Depending visits and events	Education, Business, Policy- making, Research	ED	Material: Paper Number: Depending the visits and events
Newsletter	Share project newsletters	Every month	Education, Business, Policy- making, Research	ID & ED	N/A
Events participation	Participate in local, regional and International events or conferences		Education, Business, Policy- making, Research	ED	N/A
Tknikalities	Tknika newsletter	Dec-April	Education,	ID & ED	N/A
Visit companies	Disseminate project when the organisation visit a company		Education, Business, Policy- making, Research	ID & ED	N/A
Hosting visitors			Education, Business, Policy- making, Research	ID & ED	N/A
		PARTNE	R(S): CMQF		

Social media campaign	Use CMQ's social networ (Facebook, Twitt Instagram, LinkedIn) update partners on t project		Education, I Business, Policy- making, Research	D	X
Rectorat's newsletter	Presentation the project in t Rectorat's newsletter	heM12		כ	Х
	n Page on the website present the project	toM11		)	X
Presentation towards European partners	Presenting LCAMP to c European partners	ourWhen possible		Ξ	1 LCAMP roll up
Event participation	Participation in relevant <i>A</i> events/fairs/conferences of regional or national scale		Education,	Ξ	1 LCAMP roll up
Presentation towards board members	Presentation of LCAN towards CMQ's boa members during official boa meetings		Education, I Business, Policy- making, Research		1 LCAMP roll up
	PARTI	NER(S): Mec	anic Vallée		
Social media campaign	Use Mecanic Vallée's social networks to promote the project: Linkedin, Facebook, You tube		Education, Business, Polic making, Research		N/A
Presentation on MV website	Presentation of the project	Month 1	Education, Business, Polic making, Research	-	N/A
Presentation	Presenting LCamp project to other European partners	As scheduled	Education,Busines Research		
	Presenting LCamp to the Mecanic Vallée's member	General Assembly, Local meeting	Business, Education, Research	1 - 111	
	Participation in relevant AM events/fairs/conferences		Education, Business, Polic making, Research	-	One roll-up
	<ol> <li>Sending MV newsletter to our network</li> <li>Presenting LCamp in partner newsletters, the Industrie 4.0 newsletter of the Nouvelle-Aquitaine region, etc.</li> </ol>		Education, Business, Polic making, Research	I-III ;y-	
PARTNER(S)	: Kocaeli Provincial Directora Training Centre, (		Education, GEBKI		al Education And

	Official announcement of project launch, goals and		Education, Business, Policy-making,		
		Month 1	Research	E, D	N/A
	Promotion of project on		Education, Business		
	Facebook, Twitter, and		Policy-making,		
campaign		Month 1-36	Research	E, D	N/A
			Education, Business	,	
,	Printed materials to distribute		Policy-making,		
brochures	at events and meetings	Month 2-36	Research	E, D	50 copies
Newsletter	Share project newsletters produced by dissemination leader		VET learners, HVET centres, teachers, students, AM SMEs, companies, employers association, clusters, representatives of AM local & regiona governments, European Institutions, R&D centers researching topics related to AM		PDF copies of newsletters
	leader	wonthiy	related to Alvi	E	newsietters
project	Presenting LCAMP project to other ERASMUS+ project partners		Education, Business, Policy-making, Research	E	N/A
			Education, Business	,	
	Participation in relevant AM events/fairs/conferences	Month 10-34	Policy-making,	E	N/A
Roll-up		As scheduled	VET learners, HVET centres, teachers, students, AM SMEs, companies, employers association, clusters, representatives of AM, local & regiona governments, European Institutions, R&D centers researching topics related to AM		Brochures, posters
	Organize a field visit to advanced manufacturing facilities for local government officials to present the LCAMP project and discuss				20 copies of project summary and
Field visit	potential collaborations	Month 11	Policy-making	E, I, D	brochure
	PARTNER(	S): Curt Nico	olin Gymnasiet		
Open days	Open days atNovemb our schoolevery ye where we talk about the school general, what we do, how we	ear - studen - Adult	Future ts learners panies in	Powe pictu	erPoints an res

	different projects.				
Staff conference	<ul> <li>Conference wit all the staff in our organisation.</li> <li>Picking topics t let everyon know what happening in th organisation, such a LCAMP.</li> </ul>	ır o e s e	Staff in the organisation.	₽D	PowerPoints and pictures
Industridagarna östergörland (Industry days ir the region)	and	2022-10-14	Employers Employees AM companies Adult learners The municipal council of Finspang The Governor of Östergötland R&D centers	E; D	PowerPoints and pictures
Challenger meeting in Sweden	another El project that CNG is participatin in, related t AM.	g o	AM companies VET providers R&D centers		PowerPoints and pictures
	PARTNE	R: TEHNIŠKI	ŠOLSKI CENTE	R MARIBOR	
		July 2026	Students, partners, general public	E	/
	present their work and their need for students	October 2023 March 2024 etc.	Students, Lecturers		Roll up, flyers
breakfast Zone Tezno		dates per	Local companies	D	

Clumpert VOČ	services for companies in the Business and Industry Zone Tezno. These services contribute to increased functionality and professional effectiveness of the zone, which is an important economic area.				Dallum
Skupnost VSŠ meetings (all SCHVC)	is an institution that presents and represents higher professional education in the Slovenian and international environment. They are organizing monthly meetings with all Slovenian SCHVC to discuss different subjects including quality and development of SCHVC in Slovenia.	dates per invitation	Policy-making,		Roll up
Visit companies	Disseminate project when the organisation visit a company		Business, Policy- making, Research	ID & ED	
Hosting visitors	Disseminate the project when the organisation hosts a visitor		Education, Business, Policy- making, Research	ID & ED	/
Newsletter	Share project newsletters		Education, Business, Policy-	ID & ED	

				making Resea					
		P	ARTNER(S):	CAMO	SUN COL	LEGE			
Local, Regional, National Presen		Formal stakeholderMos 1 presentation venues		1-48	E		n/a		
Social Media Opportunities			te, LinkedIn,		1-48	E		n/a	
Company Outre		Local partners Mos 1		1-48	E		n/a		
Visits to the Fac	ility	Stakel	takeholder tours		1-48	E		n/a	
			PARTNEI	R(S): S	IMUMATII	<			
Conference presentations	Local educatior conferenc presental	nal ce ion of	Mos 12-48	E		PowerPoin and picture		Confere presenta	
Social Media Opportunities	the project Website, LinkedIn, & others		Mos 1-48 D			n/a 1 LCAMP roll-up		Social Media Opportunities	
Fairs	Display project i we assist	the n fairs		E				Fairs	
			PARTNER(	S): MA	DE and Al	FIL			
LCAMP project page on MADE' website		e in ectives role	projectSepter which2022 and		SMEs, companie organizat universitie high scho	largeE / D es, ions, es,	)		
LCAMP project page on AFIL's website		e in ectives role i	s and	023	SMEs, companie start-ups, universitie industry business associatio research centers, clusters, regional authoritie	es, and ons,			

Posts on MADE's social media networks	Dissemination of Through LCAMP activities the project and outputs viaduration LinkedIn, Twitter, Facebook	ect companies, organizations, universities, high schools	
Posts on AFIL's social media networks	Dissemination of Through LCAMP activities the proje and outputs viaduration LinkedIn and Twitter	ect companies, start-ups, universities, industry and business associations, research centers, clusters, regional authorities	
Project insights in MADE's newsletter	MADE published Through each week athe proje newsletter in which duration different types of events / news are disseminated. Whenever there are useful contents to share with our stakeholders, we will disseminate them (e.g. LCAMP video subtitled in Italian).	ect companies,	
Project insights in AFIL's newsletter	Every two weeks Through AFIL publishes a the project newsletter (viaduration Mailchimp and Linkedin), in which different types of events / news are disseminated. Whenever there are useful contents to share with our stakeholders, we will disseminate them (e.g. LCAMP video subtitled in Italian).	ect companies,	
AFIL Booklet	Every year AFIL July 202 drafts a publication following (in Italian), both in years digital and printed versions, that include a presentation of all EU projects and		200 paper copies

LCAMP presentation	activities in which AFIL is involved. LCAMP is included among them, starting from the 2022 edition. Every year AFIL July 2022, organizes its June 2023		
during AFIL's General Assembly	General Assembly in and follow Lombardy, with the years presence of MADE among the invitees. The event is also the occasion to present all EU projects and activities in which AFIL is involved. LCAMP is included among them, starting from the 2022 meeting.	ing SMEs, large companies, start-ups, universities, industry and business associations, research centers, clusters, regional authorities	
ADMA TranS4MErs and	AFIL is partner of Since May ADMA TranS4MErs, 2023 (before	ore members, g SMEs, large	

LCAMP presentation during local events (n.1) (AFIL and MADE)	MADE will host second xChar event organized AFIL within AD TranS4MErs projo On that occas AFIL and MADE present LCA project.	nge by MA ect. ion, will	companies, start-ups, universities,	nrgeE / I / D and		
LCAMP presentation during local events (n.2) (MADE)	MADE will organ a co-des workshop focus on Learning Fact Network within REBOOT pro- (co-funded by Manufacturing), which the intentio to invite a LCA representative present the project	sign sed the ject EIT for n is MP to		I / D ners		
LCAMP presentation during local events (n.3) (MADE)	MADE will organ a workshop will DE4Human pro (co-funded by Manufacturing), focused on Teach and Learn factories, for wh the intention is invite a LCA representative present the project	nize Septembe thin 2023 ject EIT ning nich to MP to	er SMEs, la companies, organization universities	ırgeE / D s,		
PARTNER(S): SKUPNOST VIŠJIH STROKOVNIH ŠOL REPUBLIKE SLOVENIJE						
Social media	Promotion of project on LinkedIn, Facebook, Instagram	Month 1-36	Education, Business, Policy- making, Research	E, D	N/A	
Career days	Companies present their work and their need for students	July 2022 – July 2026	Students, Lecturers		Roll up, flyers	
Meetings of Association's members		April 2023 – July 2026	Headmasters, Policy-making,	I, D	Roll up, flyers	

Participation on various events	Promote the project content, developments, and results	April 2023- July 2026	Headmasters, Policy-making,	D	Roll up, flyers
Fairs	Disseminate project	1-48 month	General Public	D	Roll up, flyers
Web site	Disseminate the project	Month 1-36	Education, Business, Policy making, Research	- D	N/A
e-Newsletter	Promote the project content, developments, and results in e- newsletter		Education, Business, Polic making, Research	I, E, D y-	N/A
		PARTNER	(S): FORCAM		
Customer presentations	Includes in our company presentation	Mos 1-48	E	PowerPoints and pictures	Customer presentations
Social Media Opportunities	Website, LinkedIn, & others	Mos 1-48	D	n/a 1 LCAMP roll-up	Social Media Opportunities
Fairs	Display the project in fairs we assist	Mos 1-48	E		Fairs
		PARTN	ER(S): KIC		
Social media campaign	Promotion of pro on Facebook LinkedIn		Education, Business, Policy-maki	ng, E, D	N/A
Newsletter	Share pro newsletters produ by dissemina		VET and institutions teachers, students, SMEs, companies, European Institutions, centres		PDF copies of
dissemination Website	leader Disseminate project		- 36 institutions	E D	newsletters N/A
Events participation	Promote the procontent,	ject Month 9-3	Education, 86 Business,	E	N/A

	developments, and results		Policy-making, Research		
		PARTNER(S			
			Education,		
	Official announcement of		Business,		
	project launch, goals and		Policy-making,		
Press release		Month 1	Research	E, D	N/A
1100010100000			Education,	<u>, D</u>	· •// ·
			Business,		
Social media	Promotion of project on		Policy-making,		
		Month 1-36		E, D	N/A
			Education,		
	Printed materials to		Business,		
Flyers and	distribute at events and		Policy-making,		
brochures	meetings	Month 2-36	Research		50 copies
			VET learners,		
			HVET centres,		
			teachers,		
			students, AM		
			SMEs,		
			companies, employers		
			association,		
			clusters,		
			representatives		
			of AM, local &		
			regional		
			governments,		
			European		
			Institutions,		
			R&D centres		
	Share project newsletters		researching		
dissemination			topics related to		PDF copies of
	dissemination leader	Monthly	AM Education,	E	newsletters
	Participation in relevant		Business,		
	AM		Policy-making,		
	events/fairs/conferences	Month 10-34	Research	E	N/A
			VET learners,		
			HVET centres,		
			teachers,		
			students, AM		
			SMEs,		
			companies,		
			employers		
			association, clusters,		
			representatives		
			of AM, local &		
			regional		
	Disseminate project		governments,		
	updates and progress in		European		Brochures,
	local events and fairs	As scheduled	In the second s second second sec	E	posters

R&D centres	
researching	
topics related to	
AM	

Please always take into account when collecting this data of the importance of complying with Regulation (EU) 2016/679 (also known as <u>GDPR, General Data</u> <u>Protection Regulation</u>.) The GDPR establishes the general obligations of data controllers and of those processing personal data on their behalf (processors). These include the obligation to implement appropriate security measures, according to the risk involved in the data processing operations they perform

